

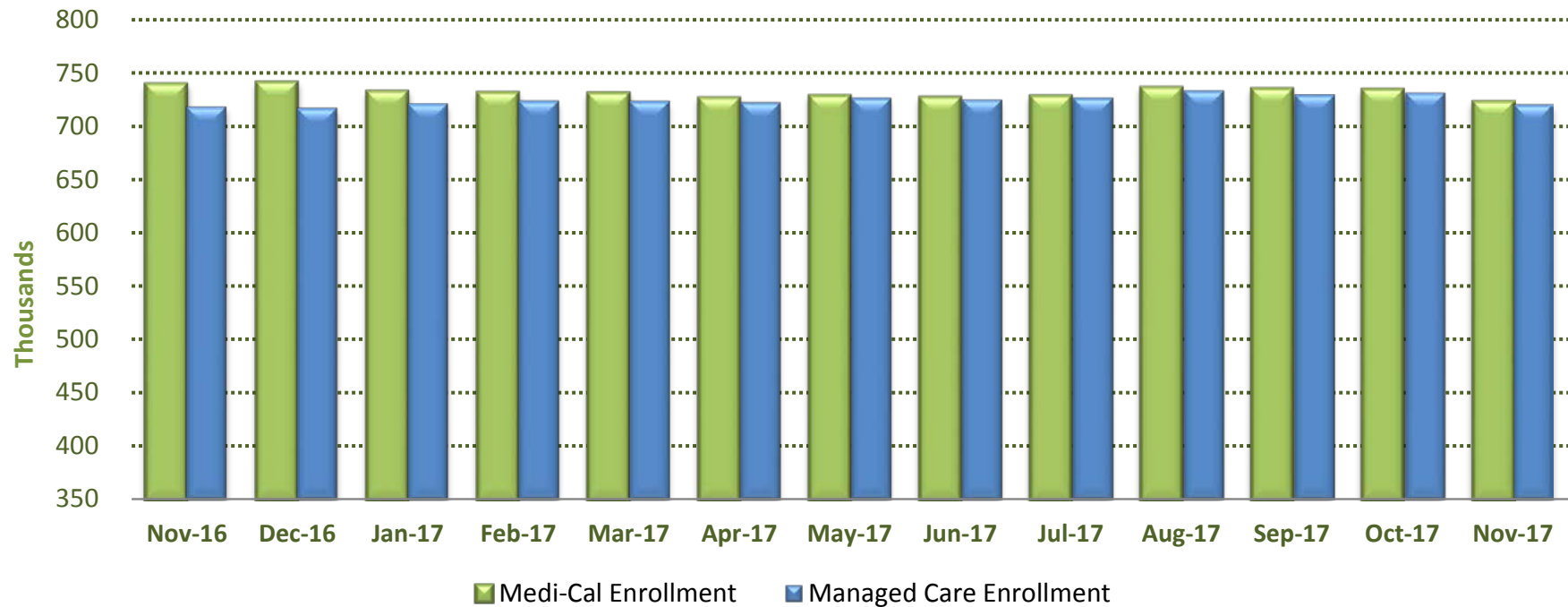


HEALTHY SAN DIEGO MANAGED CARE ENROLLMENT

November 2017

Total Medi-Cal/Managed Care Enrollment

San Diego County



Healthy San Diego Managed Care Enrollment

| | SD Managed Care Enrollment ¹ | SD Total Medi-Cal Enrollment ² | Managed Care Default Rate ³ | |
|--------|---|---|--|-------|
| | | | County | State |
| Nov-16 | 718,229 | 739,447 | 35% | 32% |
| Dec-16 | 716,866 | 741,194 | 43% | 40% |
| Jan-17 | 720,885 | 732,799 | 41% | 36% |
| Feb-17 | 723,476 | 731,586 | 39% | 35% |
| Mar-17 | 723,321 | 730,987 | 36% | 33% |
| Apr-17 | 721,905 | 726,686 | 35% | 32% |
| May-17 | 726,119 | 728,550 | 33% | 33% |
| Jun-17 | 724,443 | 726,946 | 36% | 34% |
| Jul-17 | 726,069 | 728,250 | 41% | 36% |
| Aug-17 | 732,883 | 736,405 | 34% | 33% |
| Sep-17 | 729,103 | 734,935 | 37% | 35% |
| Oct-17 | 730,993 | 734,582 | 34% | 32% |
| Nov-17 | 720,138 | 723,145 | 36% | 34% |

¹ DHCS, Medi-Cal Managed Care Enrollment Report. ² County of San Diego, HHSA, Eligibility Services by the Numbers. ³ Department of Health Services' Health Care Options Section (HCO) via COPS-11 Monthly.

| Default Summary | November 2017 | San Diego | Statewide |
|--------------------|------------------------------|--------------|--------------|
| | Selected a health plan | 7,993 | 83,075 |
| | Defaulted into previous plan | 721 | 11,409 |
| | Auto-assigned into a plan | 4,987 | 49,454 |
| | Total Transactions* | 13,701 | 143,938 |
| | Default Rate | 36.4% | 34.4% |

Selected a health plan: Members who made a choice or selected a health plan by submitting an enrollment form.

Defaulted into a previous plan: Members defaulted because they were previously a member or because other family members were already assigned to the plan.

Auto-assigned into a plan: Members who made no choice that were assigned by algorithm.

*Enrollment data includes beneficiaries enrolling in Medi-Cal managed care through Cal MediConnect.